

Journal Broadcast Group- Tulsa Operations
KFAQ-AM, KVOO-FM, KXBL-FM

Annual EEO Public File Report
February 1, 2011-January 31, 2012

The purpose of this EEO Public File Report (“Report”) is to comply with Section 73.2080(c)(6) of the FCC’s 2002 EEO Rule. This Report has been prepared on behalf of the Station Employment Unit and is required to be placed in the public inspection files of the station and posted on the station’s websites, if they have websites.

The FCC’s 2002 EEO Rule requires that this Report contain the following information:

1. A list of all full-time vacancies filled by the Station(s) comprising the Station Employment Unit during the Applicable Period;
2. For each such vacancy, the recruitment source(s) utilized to fill the vacancy (including if applicable, organizations entitled to notification pursuant to Section 73.2080(c)(1)(ii) of the new EEO Rule, which should be separately identified), identified by name, address, contact person, telephone number, fax number and email address (if applicable);
3. The recruitment source that referred the hiree for each full-time vacancy during the Applicable Period;
4. Data reflecting the total number of persons interviewed for full-time vacancies during the Applicable Period and the total number of interviewees referred by each recruitment source utilized in connection with such vacancies; and
5. A list and brief description of the initiatives undertaken pursuant to Section 73.2080(c)(2) of the FCC rules.

Account Executive

Referral Source		Number of Applicants Interviewed	Hired?
Employee Referral		3	<input type="checkbox"/>
Journal Broadcast Group website		1	<input type="checkbox"/>
Other	JBG Radio Ad	4	<input type="checkbox"/>
Other	Job Fair TU	1	<input type="checkbox"/>
Word of mouth	Industry/Market	4	<input checked="" type="checkbox"/>
Word of mouth	Industry/Market	4	<input type="checkbox"/>
Number of Applicants Interviewed		17	

Account Executive/National Sales Manager

Referral Source		Number of Applicants Interviewed	Hired?
Employee Referral		1	<input type="checkbox"/>
Journal Broadcast Group website		1	<input type="checkbox"/>
Word of mouth	Billboard Rep	1	<input type="checkbox"/>
Word of mouth	Industry/Market	1	<input checked="" type="checkbox"/>
Word of mouth	Industry/Market	1	<input type="checkbox"/>
Number of Applicants Interviewed		5	

Morning Show Host

Referral Source		Number of Applicants Interviewed	Hired?
Employee Referral		1	<input type="checkbox"/>
Other	AllAccess.com	1	<input checked="" type="checkbox"/>
Other	AllAccess.com	2	<input type="checkbox"/>
Word of mouth		1	<input type="checkbox"/>
Number of Applicants Interviewed		5	

Grand Total

27

Tulsa EEO Contact List
2011-2012

Organization	Contact	Address	Telephone #	E-mail Address	Jobs Sent
American Broadcasting School	Staci Cockrell, CEO & Glenda Carr	915 W. 2nd Ave., Suite 5, Spokane, WA 99201	(918) 293-9100	updated 2/9/09: michelle@radioschool.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Bates Technical College XXX Requested to be added 5-17-05	Shirley Miller WorkSource Specialist	2320 S. 19th St. Tacoma, WA 98405	253-680-7240	4-8-09 to: skmiller@bates.ctc.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Cameron University	Jennifer Holland & Mark Norman	2800 W. Gore Blvd., Lawton, OK 73505 1401 Michigan Ave., Chickasha, OK 73018	580-581-2200	markn@cameron.edu Effective 2/12 use	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Canadian Valley Technology Center	Susan Woolver		405-224-7220	swoolver@cvtech.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Central Michigan University XXX Requested to be added 5-15-06		340 Moore Hall, Mt. Pleasant, MI 48859	989-774-3851	orlik1pb@cmich.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Cherokee Nation Employment Collens College*** Requested to be added 4/28/2011	Katherine Wester Amy Roberts, Sr. Career Advisor	P. O. Box 948, Tahlequah, OK 74465 4750 S 44th Place, Phoenix, AZ 85040	918-456-0671 ext. 2264 480-446-1112	personnel@cherokee.org aroberts@collinscollege.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive Account Manager/National Sales Manager, Account Executive
Department of Human Rights Updated contact 7/31/08	Updated contact 7/31/08: R Wade Dyanne Jones	707 S. Houston, Ste 303, Tulsa, OK 74127	918-596-7818	Updated contact: rwade@ci.tulsa.ok.us djones@ci.tulsa.ok.us	Morning Show Host, Account Manager/National Sales Manager, Account Executive
East Central University	Donna Gough	1100 E. 14th St., Ada, OK 74820	580-332-8000	dgough@mailclerk.ecok.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Emerson College XXX Requested to be added 5-15-06		113 Gray Street, Arlington, MA 02476	781-646-1077	mdgrtnda@yahoo.com and m_dgiustina@emerson.edu and Matthew_Cardin@emerson.edu (3/15/07)	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Greater Tulsa Hispanic Chamber of Commerce	Karina Patlen	10802 E. 21 St., Ste. A, Tulsa, OK 74147	918-664-5326	admin@tulsa-hispanic-chamber.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Handicapped Concerns Office	Marilyn Burr	2401 N W 23rd, Ste 90, OKC 73107	405-521-3756	marilyn.burr@ohc.state.ok.us	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Idaho State University - Department of Mass Communication *** Requested to be added 4/28/2011	Tom Hallaq, Asst. Prof. -TV Broadcasting	921 S 8th Ave., Pocatello, ID 83209 OU, Kaufman Hall, Room 339, Norman, OK 73019	208-282-6453	halltom@isu.edu change to masscomm@isu.edu per Tom Hallaq 10/31/11	Account Manager/National Sales Manager, Account Executive
KGOU/KROU	Laura Knoll	707 S. Houston, Ste 303, Tulsa, OK 74127	405-325-3388	lknoll@ou.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Mayor's Commission of Human Rights	D Hall	707 S. Houston, Ste 303, Tulsa, OK 74127	918-596-7818	dhall@ci.tulsa.ok.us	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Metro Technology Centers	Gossie Pressley	1900 Springlake Dr., OKC 73111	405-424-8324	gpressley@metrotech.org	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Midwestern State University (Mass Communications)	Updated 7/31/08: Karla Landours Janice Falter (9/4/09)	3410 Taft Blvd., Wichita Falls, TX 76308	940-397-4670	karla.landours@mwsu.edu janis.salter@mwsu.edu (updated 9/4/2009)	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Mississippi State University XXX Requested to be added 5-17-05	Karyn Brown	PO Box PF/130 McComas Hall Mississippi State, MS 39762	662-325-7952	kbrown@comm.msstate.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
NAACP Tulsa Branch	Anne-marie Gaines	205 E. Pine, Tulsa, OK 74106	918-592-7989	naacp@execs.com	Morning Show Host, Account Executive
Ohio & Illinois Centers for Broadcasting XXX Requested to be added 4-03	Gary James (OH) or Dave Cogozzo (IL)	9885 Rockside Rd., Ste 160, Cleveland, OH 44125	216-503-5900X1104 (Cleveland) 513-271-6060 (Cincinnati) 630-916-1700 (Lombard, IL)	gary@beonair.com (added 5/10/05) 6/4/10 added: placement.lombard@beonair.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Okla. Assn. of Black Journalists	Charles Shepherd	P O Box 13005, OKC 73113	405-475-5265	cshepherd@hearst.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma City University	Lynette Martin	2501 N. Blackwelder, OKC 73106	405-521-5000	lmartin@okcu.edu allyssa@opsu.edu joblist@opsu.edu (updated 8/5/05)	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma Panhandle State University	Christi Hale	P O Box 430, Goodwell, OK 73939	580-349-2611		Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma State University-Media Ethics & Political Communication	Paul Smeyak	219 Student Union, Stillwater, OK 74078 2201 Silver Lake Rd, Bartlesville, OK 74006	800-233-5019	smeyak@okstate.edu acooper@okwu.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma Wesleyan University			800-468-6292		Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oral Roberts University	Even Culp	7777 S. Lewis, Tulsa, OK 74171	918-495-6518	eculp@oru.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive

Tulsa EEO Contact List
2011-2012

Organization	Contact	Address	Telephone #	E-mail Address	Jobs Sent
Oral Roberts University	John Brown	7777 S. Lewis, Tulsa, OK 74171	918-495-6518	careers@oru.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
OU School of Journalism		395 W. Lindsey, Norman, OK 73019	405-325-2721	learn@ou.edu oucs@ou.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Rogers State University	Updated 7/31/08: Steve Doyle Alan Lambert	1701 W. Will Rogers Blvd, Claremore, OK 74017	800-256-7511	Updated 7/31/08: sdoyle@rsu.edu alambert@rsu.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Rose State College	Brenda Wright	6420 S. E. 15th St., Midwest City, OK 73110	405-733-7373	jobplacement@rose.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Southeastern Oklahoma State University	Scott Hensley	1405 N. 4th, Durant, OK 74701	580-745-2060 F: 580-745-7486	placement@se.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Southern Nazarene University	Chris Peterson	6729 N W 39th Expressway, Bethany, OK 73008	405-789-6400	mrkey@snu.edu career@snu.edu (Updated 9/4/2009)	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Southwestern Okla. State University	Updated Contact 7/31/08: Tiffany Hawkins Vanessa Baileys	100 Campus Dr., Weatherford, OK 73096	580-772-6611	Updated contact 7/31/08: tiffany.hawkins@swosu.edu vanessa.baileys@swosu.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Metro Chamber	Updated: 7/31 Warrem Unsicker Dennis Currington	William Center Tower II, Two W. 2nd St., Ste 150, Tulsa, OK 74103	918-585-1201	Updated on 7/31/08: warren unsicker@tulsachamber.com denniscurrington@tulsachamber.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Technology Center	Employee Placement	P O Box 477200, Tulsa, OK 74147	918-828-5000	rgray@tulsatech.org lkellers@tulsatech.org Susan.Ott@Tulsatech.org contact changed 10/11/05	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Technology Center	Licia Kellerstrass	P O Box 477200, Tulsa, OK 74147	918-828-5000		Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Technology Center XXX Requested to be added 3-17-05	Paul Stewart	P O Box 477200, Tulsa, OK 74147	918-828-5000	pstewart@tulsatech.org	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Central Oklahoma	Lauri Hanna	100 N. University Dr., Edmond, OK 73034	405-974-2000	careers@uco.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Colorado at Boulder XXX Requested to be added 4-20-04	Beth Gaeddert	1511 University Ave. 478 UCB Bolder, CO 80309	303-492-0460 PH 303-492-0696 FX	Elizabeth.gaeddert@colorado.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of North Texas XXX Requested to be added 5-17-05	Phyllis Slocum	PO Box 310589 Denton, TX 76203	940-565-2565	Slocum@unt.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Oklahoma	Kathy Adams	550 Parrington Oval, Norman, OK 73019	405-325-2151	kadams@ou.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Tulsa	Sherrri Alexander	600 S. College, Tulsa, OK 74104	918-321-2000	jobreferrals@utulsa.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Wisconsin-Oshkosh XXX Requested to be added 11-30-04	11-18-08: New contact is Justine Stokes Al Folker	School of Radio, TV & Film, 800 Algoma Blvd., Oshkosh, WI 54901	920-424-3133	11-18-08: New e-mail contact: stokesj@uwosh.edu folker@uwosh.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Workforce Comanche Nation	Donna Victorian	584 NW Bingo Rd, HC 32, Box 1720, Lawton, OK 73507	877-492-4988	dvict@lawtonnet.net	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Workforce Oklahoma	Karen Baskerville	P O Box 52003, OKC 73152	405-557-0200	karen.baskerville@oesc.state.ok.us	Morning Show Host, Account Manager/National Sales Manager, Account Executive
YWCA - Women's Resource Center	Joyce King	1503 S. Denver, Tulsa, OK 74119	918-588-9393	iking@ywcatusla.org	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Urban League	Opa Chaney	240 E. Apache St., Tulsa, OK 74106	918-584-0001	Updated fax 9/23/08: 918-584	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma Association of Broadcasters		6520 N. Western, Ste 104, OKC 73116	405-848-0771	www.oabok.org aedwards@tulsacc.edu , kscalf@tulsacc.edu and mmcgrew@tulsacc.edu	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Tulsa Community College	Amanda Edwards, Kelly Scalf and Marva McGrew	900 S. Boston Ave., Tulsa, OK 74119	918-595-7608		Morning Show Host, Account Manager/National Sales Manager, Account Executive
Oklahoma State University	Tina Ahern	219 Student Union, Stillwater, OK 74078	800-233-5019	postajob@hireosugrads.com . Eff. 9/4/2009 post online: www.hireosugrads.com	Morning Show Host, Account Executive
Tulsa Help Wanted Website	Marie Vignogna	One Civic Center Plaza, Suite 506, Poughkeepsie, NY 12601	800-365-8630	www.tulsa.helpwanted.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
University of Iowa XXX Requested to be added 5/27/03 NOTE: requested notification only of those vacancies that require a college degree & are Full Time.		24 Phillips Hall, Iowa City, IA 52242	319-335-1023	Will only accept postings that require a college degree. www.myinterfase.com/uiowa/employer	

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2011-2012

Organization	Contact	Address	Telephone #	E-mail Address	Jobs Sent
Brown College XXX Requested to be added 12-20-04	Karol Baumeister	1440 Northland Drive, Mendota Heights, MN 55120	651-905-3465	https://my.browncollege.edu/mycampus/employer/ (new website eff 6/30/05) updated mbrundage@francistuttle.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Francis Tuttle Vo-Tech Center	Mary Brundage	12777 N.Rockwell Ave., OKC 73142	405-717-7799	, eff. 4/13/10 post online http://www.collegecentral.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
John Brown University Updated contact 7/31/08	Updated contact 7/31/08 C Confer Dan Noyes	2000 W. University St., Siloam Springs, AR 72761	479-524-7263	online www.collegecentral.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Journal Broadcast Group	Paula Gustin	702 E. Capitol Dr., Milwaukee, WI 53212	402-593-2751	pgustin@journalbroadcastgroup.com	Morning Show Host, Account Manager/National Sales Manager, Account Executive
Northeastern State University (Changed from e-mail to web posting effective 4/4/2007)	Gayle Anderson	600 N. Grand, Tahlequah, OK 74464	918-456-5511	www.nsuok.edu/careerservice	Morning Show Host, Account Manager/National Sales Manager, Account Executive

Tulsa Additional Sources Contact List
2007-2008

The following positions were also listed with the following recruitment sources:

Position	Organization	Address	City, State	Zip	Phone	Posting Method
Morning Show Host	All Access	28955 Pacific Coast Hwy 210	Malibu, CA	90265	310-457-6616	Web: www.allaccess.com
Account Executive	Journal Broadcast Group Internal Radio Ad Spots		Tulsa, OK			Journal Traffic Department/On-air Ad KXBL, KFAQ, KVOO

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ ,and KXBL

Type of activity listed under Outreach Initiative worksheet: Participate in at least four job fairs by station personnel who have substantial responsibility in the making of hiring decisions.

Date of station participating: (on date; from date to date): 04/06/2011

Participating employees: Phillip Sutterfield, Sales Manager

Host/Sponsor of activity: University of Tulsa

Brief description of activity and station participation:

Sales Manager attended the Job Fair put on by the University of Tulsa. He met with potential candidates who were interested in careers in radio to discuss current available positions and future available positions. He accepted resumes and spoke to students on how to best prepare for a future in not only sales but other careers in the radio industry.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ, and KXBL

Type of activity listed under Outreach Initiative worksheet: Participation in other activities designed by the station employment unit reasonably calculated to further the goal of disseminating information as to employment opportunities in broadcasting to job candidates who might otherwise be unaware of such opportunities.

Date of station participation: (on date; from date to date) 5/17-5/18/2011

Participating employees: Laurie Kahn, Media Staffing Network, on behalf of Journal Broadcast Group

Host/Sponsor of activity: Media Sales Institute/FAMU

Brief description of activity and station participation: Media Staffing attended the Media Sales Institute (MSI) event held at FAMU for FAMU recent graduates. MSI is a ten-day, intense training program for graduating college or university seniors who are passionately interested in pursuing a career in media sales. The curriculum is designed to provide an entree into media sales for talented students of diverse backgrounds. At this event, Media Staffing viewed the graduates' presentations on assigned scenarios where they represent a radio or TV stations, cable system or newspaper and do a presentation to a local client. Media Staffing also met with potential sales individuals to discuss opportunities at Journal Broadcast Group. Each individual was provided a list of openings and job descriptions and applications. Those interested in the opportunities were instructed to reach out to the station manager directly.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ, and KXBL

Type of activity listed under Outreach Initiative worksheet: Station Interns

Date of station participating: (on date; from date to date): May 2011 through August 2011

Participating employees: Sales and Promotions Departments

Host/Sponsor of activity: Phillip Sutterfield, Sales Manager and Alexis Trotter, Promotions Manager

Brief description of activity and station participation:

Journal hosted two interns during the year. One student came from Oklahoma University and another from Oklahoma State University. The sales intern gained experience in the business office learning about radio advertising, traffic systems, daily activities of the station, station events, sales calls, programming and attended weekly sales meetings. The promotions intern worked station events, promotions, spent time with on-air talent to learn about what their roles are and learned more about how stations create and execute events. All internships with Journal Broadcast Group are unpaid and for college credit.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ, and KXBL

Type of activity listed under Outreach Initiative worksheet: Participation in other activities designed by the station employment unit reasonably calculated to further the goal of disseminating information as to employment opportunities in broadcasting to job candidates who might otherwise be unaware of such opportunities.

Date of station participation: (on date; from date to date) 5/25/11

Participating employees: Laurie Kahn, Media Staffing Network, on behalf of Journal Broadcast Group

Host/Sponsor of activity: Media Sales Institute/University of North Texas

Brief description of activity and station participation: Media Staffing attended the Media Sales Institute (MSI) event held at University of North Texas for University of North Texas recent graduates. MSI is a ten-day, intense training program for graduating college or university seniors who are passionately interested in pursuing a career in media sales. The curriculum is designed to provide an entree into media sales for talented students of diverse backgrounds. At this event, Media Staffing viewed the graduates' presentations on assigned scenarios where they represent a radio or TV stations, cable system or newspaper and do a presentation to a local client. Media Staffing also met with potential sales individuals to discuss opportunities at Journal Broadcast Group. Each individual was provided a list of openings and job descriptions and applications. Those interested in the opportunities were instructed to reach out to the station manager directly.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ, and KXBL

Type of activity listed under Outreach Initiative worksheet: Participation in other activities designed by the station employment unit reasonably calculated to further the goal of disseminating information as to employment opportunities in broadcasting to job candidates who might otherwise be unaware of such opportunities.

Date of station participation: (on date; from date to date) 6/15-6/16/11

Participating employees: Laurie Kahn, Media Staffing Network, on behalf of Journal Broadcast Group

Host/Sponsor of activity: Media Sales Institute/Howard University

Brief description of activity and station participation: Media Staffing attended the Media Sales Institute (MSI) event held at Howard University for Howard University recent graduates. MSI is a ten-day, intense training program for graduating college or university seniors who are passionately interested in pursuing a career in media sales. The curriculum is designed to provide an entree into media sales for talented students of diverse backgrounds. At this event, Media Staffing viewed the graduates' presentations on assigned scenarios where they represent a radio or TV stations, cable system or newspaper and do a presentation to a local client. Media Staffing also met with potential sales individuals to discuss opportunities at Journal Broadcast Group. Each individual was provided a list of openings and job descriptions and applications. Those interested in the opportunities were instructed to reach out to the station manager directly.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ, and KXBL

Type of activity listed under Outreach Initiative worksheet: Participate in at least four job fairs by station personnel who have substantial responsibility in the making of hiring decisions.

Date of station participating: (on date; from date to date): 7/16/11

Participating employees: J. Pat Miller, Program Director

Host/Sponsor of activity: Brown College / The Conclave Summer Learning Conference

Brief description of activity and station participation:

The Conclave Summer Learning Conference is an annual education conference designed to train radio industry professionals. The 3 day conference covers all broadcasting issues from promotions, programming to new media development. Each year there is also a job fair for attendees and college students looking for work. Journal Broadcast Group publicized our openings, interviewed job seekers and collected resumes from attendees. Openings from all around the group were represented.

Outreach Initiative Record Keeping Worksheet

Station(s) Claiming Credit: KVOO, KFAQ ,and KXBL

Type of activity listed under Outreach Initiative worksheet: Participate in at least four job fairs by station personnel who have substantial responsibility in the making of hiring decisions.

Date of station participating: (on date; from date to date): 10/26/2011

Participating employees: Phillip

Host/Sponsor of activity: The University of Tulsa-School of Journalism and Broadcasting

Brief description of activity and station participation:

Sales Manager attended the Job Fair put on by the University of Tulsa-School of Journalism and Broadcasting. He met with potential candidates who were interested in careers in radio to discuss current available positions and future available positions. He accepted resumes and spoke to students on how to best prepare for a future in not only sales but other careers in the radio industry.